

November 29, 2012

Dear Professor Shi:

The University of Chicago Law School is offering a unique opportunity to scholars from your institution, to participate in a summer conference which is part of our Summer School in Law and Economics program. We recently sent you material about this program, and invited scholars from your institution, from all of China, and from other Asian countries, to apply. (The program brochure is attached).

Recognizing the prominence of your institution, I would like to offer you a special opportunity to reserve 4 slots in the summer school. This means that your institution can select these scholars and, subject to approval by our Faculty Director, they will be admitted to the program ahead of other applicants. This will give your institution an opportunity to identify young (as well as senior) professors who are most interested in law and economics, and who would benefit most from our intense program.

We expect to get hundreds of applications this year, and we plan to admit only 75 scholars. The opportunity we are offering your institution would give it an advantage. Furthermore, if you decide to commit to send 4 scholars, we will also offer a discounted fee. The ordinary fee we charge for the program is \$2500 (which includes all expenses, lodging, activities, and of course tuition; it is already heavily subsidized by our University). Instead, we will charge your institution only \$1750 for each participant.

Of course, scholars from your institution can apply independently, even if you join this commitment. We are happy to receive as many applications, and will give each proper attention.

Please give this proposal a thought and get back to me as soon as possible.

